

THE CREATION OF A LEGEND. ONE AT A TIME. ONE OF A KIND.

At Huckins Yacht Corporation, we're quick to point out that we are not in the business of creating custom yachts for our owners. What we do — what we have always done — is design and build custom yachts *with* our owners.

It's a remarkable process, one that involves the considerable talents and experience of world-class designers, engineers and craftsmen. More importantly, it's a process that depends upon close collaboration between the Huckins staff and our clients. A true partnership. As one of the oldest continuously family-owned boat builders in the United States, we understand that such relationships are what separate us from other yachts and other yacht builders.

A Huckins yacht is and has always been *custom* in every sense of the word. Today, we're one of the few yacht manufacturers that has remained true to its original philosophy of custom craftsmanship. Back in the 1960s, the transition from wooden construction to molded fiberglass gave rise to the production yacht industry which has flourished both in the U.S. and overseas. With this proliferation of "off the shelf" models, the decision to purchase a custom yacht from Huckins — or from any other custom builder, for that matter — is not for everyone. Far from it.

In fact, the majority of today's yacht buyers are satisfied with the production yacht industry's offerings. It is the knowledgeable few, the seasoned yachtsmen — those who have owned various brands and hull types and logged many sea miles — who are unwilling to accept anything short of exceptional. And after three-quarters of a century, we're happy to say that these individuals, these individualists, still comprise the unique market to which Huckins caters.

Huckins family traits.

Our mission remains the creation of custom motor yachts for those who want a piece of history. People who thrive upon the excitement of the building process and who love the involvement, the planning and the details, all of which are direct extensions of their own personalities. They enjoy visiting the Huckins Yard regularly to follow the construction progress, as their fondest dreams take shape and become reality. Most of all, they appreciate superior craftsmanship and the opportunity to build something special.

So how do these future owners seek out and become members of the Huckins family? Perhaps it's an eye-catching ad or the unmistakable lines and timeless grace of a Huckins yacht passing by on the waterway. Some come to us as friends of current Huckins owners, happy to provide a wealth of enthusiastic testimonials. Still others may have been inspired by Huckins' rich legacy years ago, instilling from childhood a determination that "one day I'll work my way up to a Huckins." Regardless of the initial spark, they are ultimately driven by their own individuality and by an appreciation of exceptional custom workmanship, which is exactly what Huckins has spent over 75 years providing.

Getting to know you.

When purchasing a Huckins custom yacht, you'll quickly discover that our notion of salesmanship is more than a tad unconventional. Rather than being sold a production vessel, with its inherent limitations and compromises, all prospective Huckins owners become proactive partners from the very beginning, encouraged to take the lead in presenting their preferences and specifications to the Huckins design team.

Early on in the process, the prospective owner is invited to join us at the historic Huckins Yard in Jacksonville, Florida. Here, at this 80-year-old facility on the banks of the Ortega River, we're proud to walk you through the timeline of Huckins' fascinating legacy — from our first yacht built in 1928 to our PT Boat era of WWII and onward through some of the most advanced yachts of the 21st century.

During your visit, provided that a comparable-model Huckins is available, we're happy to offer a demonstration ride. However, our first priority is getting to know one another and establishing a comfortable relationship with our owners. Because most larger Huckins yachts can take upwards of two years to build, it's essential that a comfortable rapport be established at the outset. Excellent communication allows us to better grasp the owner's wishes and incorporate them into the design process.

Tell us what you want.

At this time, the basic parameters of the proposed yacht are discussed and established. These include length, beam, propulsion type, expected cruising range, cabin layout and exterior styling. We also recommend that an outline of desired appliances and other amenities be established, along with intended activities (fishing, sunbathing, etc.), anchoring preferences and so forth. Given this information, a general price range can be offered.

From the information gathered an initial drawing is made, including the vessel's profile and cabin arrangement, which is sent to the owner for review and feedback. Then the drawings are returned to Huckins for possible revisions. Our goal, naturally, is to be as thorough as possible in our initial discussions, minimizing the number times the drawings are modified before final issue.

Occasionally, circumstances may require our engineering staff to determine the feasibility or fit of an item or whether a custom request may affect the yacht's performance. Should such a matter arise, we recommend entering into a design contract at an hourly rate as we tackle the details. When all is worked out, this sum is rolled into the main construction contract as a credit.

Once the drawings are approved by the owner, additional port and starboard inboard profiles can be drawn. These profiles, illustrating such details as steps and sole floor levels, enable the owners to better visualize their unique creation.

Putting pencil to paper.

As the process continues, a book containing the yacht's detailed specifications is created. This booklet includes the fiberglass schedule and every piece of hardware and equipment pertaining to the vessel. This is also the guide — containing all the building

specs — that is utilized by Huckins' world-renowned craftsmen. With this booklet in hand, there are subsequently no deviations or changes made during the construction process without the owner's knowledge. Exceptions to the "etched in stone" building specifications are the décor details, navigation and entertainment components. For these items an allowance is included as part of the contract.

Upon compiling the necessary information, an actual cost to build can be determined and presented to the prospective owner. Then, once the contract has been signed, any additional items or changes would be considered added costs and labeled as such (X-items).

As part of the contract, the payment arrangements are spelled out in detail. Huckins is very accommodating with regards to mutually satisfactory terms that ensure an efficient, uninterrupted workflow — we never forget whose money is funding the construction process.

Engineered to perfection.

Once the stage has been set, our design engineers go to work and initial weight estimates and centers of gravity are determined. By applying this data to the predicted performance, we arrive at the correct hydrostatic calculations from which the hull lines can be drawn. (Whew! We're definitely into the engineering phase now.) In case you didn't know, all Huckins hulls, while different in length and beam, carry the same mathematical formulation to create the legendary Quadraconic® design, famous for planing ease, fuel efficiency and performance.

Also, thanks to finite detailing of weights in relation to the hulls' centers of buoyancy and flotation, Huckins custom yachts never need trim tabs (unlike competitive vessels of comparable size). Our hulls are designed to plane at the optimum $3-3\frac{1}{2}^{\circ}$ and achieve full plane at 12-13 knots with little effort — now that's the kind of engineering language we can all understand.

At Huckins, our yachts' universally-recognized elegant lines, along with all the performance characteristics, are developed using Computer Aided Design (CAD). This data is then used to form the male jig for the deck and superstructure.

Following development of the initial lines and engineering of the weights, predicted speed and centers of gravities are calculated to determine the hull lay-up for the fiberglass laminates and core thickness. Keep in mind that while our yachts maintain the graceful profiles of a bygone era, we utilize only the most modern techniques and materials in the building process. The hull, deck & superstructure are constructed using E-glass, vinyl ester resin and Core-Cell® to create a yacht that is exceptionally strong yet extremely light. Additionally, the bottom framing is calculated individually for each hull depending upon loading and other factors.

Obviously, the concept of a custom yacht goes far beyond aesthetics. Every facet of a Huckins, inside and out, is painstakingly designed to meet the specific needs of each individual owner. In addition, we carefully review the critical areas of each yacht's design, including propulsion data, sound insulation/migration, electrical systems and safety. A perfect example: the safety margins that we built into a 60' Sportfisherman for an avid offshore angler. His tournament schedule required running long distances to find

trophy billfish and then racing back ahead of the pack — often in adverse sea conditions. To satisfy this owner's particular demands, Huckins engineered the structure to withstand 35 knots in an 8' mean sea state. That's our idea of a truly custom yacht being better by design.

Positively unique. Just like you.

Once the heavy engineering is completed, our final design process begins.

Detailed working drawings are developed for all phases of construction, beginning with plumbing and electrical systems to determine raceway locations. All systems are now drawn, including potable water, bilge piping and sanitary equipment locations, and this provides a guideline for cabinetry details to ensure proper fit. Fuel, electrical and ventilation systems are laid out and, naturally, all systems and vessel particulars are designed around American Boat & Yacht Council (ABYC) and USCG standards as applicable. (Note: At Huckins, the majority of design drawings are still produced by hand, just as they have been for over 75 years. This isn't due to tradition or nostalgia; on the contrary, since each Huckins yacht is a unique, one-off creation, hand drawing is often faster than using a CAD system.)

Now, whoever first said, "It's what's inside that counts" was probably a Huckins owner. The meticulous attention to detail that has long been synonymous with our yachts, and which most clearly reflects each owner's individual preferences, can be seen in Huckins' joiner work and cabinetry. The custom cabinet fronts, fiddles, and door & hardware styling are selected and crafted to satisfy the unique preferences of the owner, typically working in conjunction with an interior decorator.

These preferences can encompass virtually anything, from a choice of the finest wood inlays to adjusting the yacht's dimensions to accommodate an owner's physical needs. We can design for tall people, not-so-tall people, and people who are physically challenged. Huckins can even satisfy the special requirements of your favorite pets, young and old alike.

Certainly, we can design such built-in features as dumbwaiters, artwork displays, custom-density mattresses and handrails, and special stowage for china, stemware, liquor and wine. Drawers can be sized to suit. Designs can include motorized accessories such as window blinds and pop-up televisions — we can even provide custom metal work as needed, including special castings.

One thing to keep in mind: To help make your custom yacht a true home away from home on the water, Huckins can recommend a number specialists to work with you — including interior decorators and navigation and electronics experts — whose fees are negotiated outside the yacht's contract price. A professional decorator, whether chosen by the owner or recommended by us, can assist with fabrics, upholstery, window treatments and sole coverings, providing an invaluable resource to ensure that your vision of perfection is achieved.

One of a kind, indeed.

Speaking of perfection, not all the characteristics of a Huckins yacht are necessarily "custom." Some of the more impressive features are common to all of our yachts — and

exclusive to the Huckins line.

You can compare all the apples you want: Huckins yachts weigh less, draft shallower and require substantially less horsepower to reach the same speed as competitive yachts of comparable size. Lighter and super-efficient Quadraconic® hulls require smaller engines to reach desired speeds, and that translates to greater fuel economy.

Of course, while our yachts are lighter in weight, they're hardly lightweights. Every Huckins yacht, whether equipped with propeller or jet-drive propulsion, is designed to be seaworthy and safe while providing outstanding performance and handling in virtually any conditions.

So now you know what goes into the making of a legend. The skilled hands. The quest for perfection. The attention to detail. The relationship with our owners. And the nearly limitless opportunities for customization.

That's what goes into our yachts. And if you're the demanding type, that's what should go into yours.